## 5 Santa barbara city college

## QUARTERLY FINANCIAL STATUS REPORTS

## FOR THE THREE MONTHS ENDING September 30, 2012

# SANTA BARBARA COMMUNITY COLLEGE DISTRICT QUARTERLY FINANCIAL STATUS REPORTS 

Three Months Ending September 30, 2012

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General Fund: The comparison is the fiscal year-to-date (YTD), September 30, and Adjusted Budget for the fiscal years 2010-11, 2011-12, and 2012-13.

## REVENUES

Federal Revenues: The federal revenues are all grants. These budgets have increased $\$ 386 \mathrm{~K}$ from September 30, 2011 and $\$ 1.4$ million since September 30, 2010.

State Apportionment, Property Tax \& Fees: The budgeted revenues have decreased $\$ 5.7$ million from first quarter 2011 and $\$ 8.8$ million first quarter 2010. State apportionment, property tax \& fees represents $42 \%$ of the revenue we have received this quarter.

State Revenue: The majority of the districts other state revenues are from grants. Grant budgets were adjusted this quarter to actual carry forward amounts from the prior fiscal year. State grants were funded this year at last year's funding levels.

Local Revenue: International fees have increased $\$ 918,882$ and out-of-state fees have increased by $\$ 144,237$ compared to first quarter 2011. These tuitions are $73 \%$ of the district first quarter local revenues. Grant budgets were adjusted this quarter to actual carry forward amounts from the prior fiscal year.

Other Revenue Sources: Budgeted are categorical backfill $\$ 825,173$, Financial Aid Media Campaign indirect costs $\$ 120,700$, Facility Rental fund $\$ 608,368$ and Bookstore \$18,000.

| Revenues | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget | YrD <br> Actual <br> Received | Fiscal Year <br> Balance | Pct. <br> of <br> Adjusted <br> Bdgt |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Federal Revenues | $2,716,192$ | $3,858,483$ | 29,835 | $3,828,648$ | $1 \%$ |
| State Revenues | $10,807,925$ | $11,418,824$ | $3,064,293$ | $8,354,531$ | $27 \%$ |
| State Apport | $64,403,181$ | $64,403,181$ | $9,473,809$ | $54,929,372$ | $15 \%$ |
| Local Revenues | $21,095,943$ | $20,938,950$ | $9,796,263$ | $11,142,686$ | $47 \%$ |
| Other Sources | $1,554, \mathbf{2 4 1}$ | $1,572,241$ | 125,609 | $1,446,632$ | $8 \%$ |
| Total | $\mathbf{\$ 1 0 0 , 5 7 7 , 4 8 2}$ | $\mathbf{\$ 1 0 2 , 1 9 1 , 6 7 9}$ | $\mathbf{\$ 2 2 , 4 8 9 , 8 1 0}$ | $\mathbf{\$ 7 9 , 7 0 1 , 8 6 9}$ | $\mathbf{2 2 \%}$ |



## EXPENSES

Academic Salaries: Decreased slightly over last year at this time by $\$ 255,418$. Academic salaries were $34 \%$ of the district's total expenditures. The adjusted budget is higher than the adopted budget due to grants being adjusted.

Classified Salaries: Decreased by $\$ 347,256$ compared to last year at this time. This decrease was permanent staff $37 \%$ and hourly staff $63 \%$. Classified salaries made up 25\% of the district's expenditures.

Employee benefits: Decreased over last year first quarter by \$34,360. Employee benefits made up 13\% of the district's total expenditures.

Supplies and Materials: Decreased over last year first quarter by $\$ 133,995$. The decreases were predominately in supplies both instruction and non- instructional and food costs in the JSB café.

Other Operating Expenses: Operating expenses have increased $\$ 1.6$ million compared to the first quarter of last year due to the Financial Aid Media Campaign expenses.

Transfers: Budgeted transfers out are $\$ 2,191,846$ to the Construction fund, $\$ 1,655,000$ to the Equipment fund, $\$ 49,000$ to the Children's Center and $\$ 62,846$ to the Vaqueros Athletics trust.

|  |  |  | Yct. <br> Major Object | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Expenditures |  |  | Actual <br> Expenditures | Fiscal Year <br> Balance | Adjusted <br> Bdgt |
| Academic Salaries | $41,658,893$ | $42,072,683$ | $6,439,667$ | $35,633,016$ | $15 \%$ |
| Classified Salaries | $21,803,615$ | $22,058,753$ | $4,728,779$ | $17,329,975$ | $21 \%$ |
| Employee Benefits | $15,688,192$ | $15,779,187$ | $2,461,992$ | $13,317,195$ | $16 \%$ |
| Supplies And Materials | $3,173,418$ | $3,312,789$ | 439,765 | $2,873,024$ | $13 \%$ |
| Other Operating Exp | $13,045,187$ | $13,775,858$ | $4,473,124$ | $9,302,734$ | $32 \%$ |
| Capital Outlay | 584,659 | 784,271 | 145,567 | 638,704 | $19 \%$ |
| Other Outgo | 863,633 | 626,326 | 215,528 | 410,798 | $34 \%$ |
| Transfers Out | $5,476,233$ | $5,497,410$ | 156,609 | $5,340,801$ | $3 \%$ |
| Total | $\$ 102,293,831$ | $\$ 103,907,276$ | $\$ 19,061,031$ | $\$ 84,846,245$ | $18 \%$ |



The three year comparison shows the instability of the district's state apportionment payments 2010-2012.

## REVENUES - 3 YEAR COMPARISON

|  | Federal | State Revenue | State Apport | Local | Other Sources | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 41,860 | 1,832,374 | 6,595,469 | 8,284,168 | 826,272 | 17,580,143 |
| 2011 | 92,857 | 3,129,168 | 12,693,875 | 8,306,260 | 2,257 | 24,224,416 |
| 2012 | 29,835 | 3,064,293 | 9,473,809 | 9,796,263 | 125,609 | 22,489,810 |



The YTD three year trends for expenditures illustrate the reduction in salaries compared to 2010. Academic salaries are reduced primarily from less summer school class offerings. Classified salary reduced expenses is due to hourly salaries and unfilled positions. Benefit expenses are on par with the last two years. Other Expense is up due to payment of Financial Aid Media Campaign grant expenses.

EXPENDITURES - 3 YEAR COMPARISON

|  | Academic <br> Salaries | Classified <br> Salaries | Employee <br> Benefits | Supplies | Other <br> Expense | Capital <br> Outlay | Interfund <br> Transfers | Other <br> Outgo |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2010 | $6,543,263$ | $5,129,606$ | $2,386,830$ | 504,051 | $2,698,808$ | 43,544 | 826,272 | 158,963 |
| 2011 | $6,695,085$ | $5,109,354$ | $2,496,352$ | 573,760 | $2,868,886$ | 64,053 | 2,257 | 68,264 |
| 2012 | $6,439,667$ | $4,728,779$ | $2,461,992$ | 439,765 | $4,473,124$ | 145,567 | 156,609 | 215,528 |



The net revenues and expenditures for 2011-12 reflect late state payments, such as apportionment and grants. Excess revenues are up \$4,139,973 from September 2010 due to state apportionment and grant payments received earlier this quarter.


## Fund Type 11 -- General Fund - Unrestricted

The unrestricted general fund has received $21 \%$ of the expected revenue at the end of the first quarter of the fiscal year. State revenues and State apportionment payments reflect the State's cautious payment schedule pending the outcome of Proposition 30 on the November ballot. Local revenues are at $50 \%$ of budget due to student fees and tuition for the fall semester. Registration for the spring semester will begin in November.

Expenses in the unrestricted general fund are at $17 \%$ of budget. Payroll costs for the first three months are light due to the majority of faculty not working in the summer.

| Revenues | Fiscal Year Adj. Budget | Year-To-Date Actual | Remaining Adjusted Budget | Percent of Budget |
| :---: | :---: | :---: | :---: | :---: |
| 86 -- State Revenues | 2,487,495 | 142,127 | 2,345,368 | 6\% |
| 87 -- State Apport, Prop Tax \& Fees | 64,403,181 | 9,473,809 | 54,929,372 | 15\% |
| 88 -- Local Revenues | 16,026,024 | 8,023,071 | 8,002,953 | 50\% |
| 89 -- Other Financing Sources | 747,068 | 125,609 | 621,459 | 17\% |
| Total Revenues | 83,663,768 | 17,764,616 | 65,899,152 | 21\% |
| Expenditures | Fiscal Year Adj. Budget | Year-To-Date Actual | Remaining Adjusted Budget | Percent of Budget |
| 10 -- Academic Salaries | 38,830,328 | 6,072,421 | 32,757,908 | 16\% |
| 20 -- Classified Salaries | 17,203,076 | 4,012,902 | 13,190,174 | 23\% |
| 30 -- Employee Benefits | 14,062,694 | 2,232,012 | 11,830,682 | 16\% |
| 40 -- Supplies And Materials | 2,462,203 | 362,828 | 2,099,375 | 15\% |
| 50 -- Other Operating Expenses \& Services | 7,836,646 | 1,955,132 | 5,881,514 | 25\% |
| 60 -- Capital Outlay | 247,014 | 8,613 | 238,401 | 3\% |
| 70 -- Other Outgo | 16,384 | 16,384 | - | 100\% |
| 80 -- Transfers Out | 4,721,019 | 49,000 | 4,672,019 | 1\% |
| Total Expenditures | 85,379,365 | 14,709,292 | 70,670,072 | 17\% |
| Net Revenues/Expenditures | $(1,715,597)$ | 3,055,324 | $(4,770,921)$ |  |



Fund Type 12 -- General Fund - Restricted
The restricted general fund has $\$ 373,455$ more available revenue than expenditures for restricted purposes at September 30, 2012. Some grant sources provide funds in advance of expenditures and other reimburse as expenses are paid. Revenue is comparable to last year at this time; the expenditures have increased due to the Financial Media Campaign fund.

| Revenues | Fiscal Year <br> Adj. Budget | Year-To-Date <br> Actual | Remaining <br> Adjusted <br> Budget | Percent of <br> Budget |
| :--- | ---: | ---: | ---: | :---: |
| 81 -- Federal Revenues | $3,858,483$ | 29,835 | $3,828,648$ | $1 \%$ |
| 86 -- State Revenues | $8,931,329$ | $2,922,166$ | $6,009,163$ | $33 \%$ |
| 88 -- Local Revenues | $4,912,926$ | $1,773,193$ | $3,139,733$ | $36 \%$ |
| 89 -- Other Financing Sources | 825,173 | 0 | 825,173 | $0 \%$ |
| Total Revenues | $\mathbf{1 8 , 5 2 7 , 9 1 1}$ | $\mathbf{4 , 7 2 5 , 1 9 4}$ | $\mathbf{1 3 , 8 0 2 , 7 1 7}$ | $\mathbf{2 6 \%}$ |
| Expenditures | $3,242,354$ | 367,246 | $2,875,108$ | $11 \%$ |
| 10 -- Academic Salaries | $4,855,677$ | 715,877 | $4,139,800$ | $15 \%$ |
| 20 -- Classified Salaries | $1,716,493$ | 229,980 | $1,486,513$ | $13 \%$ |
| 30 -- Employee Benefits | 850,586 | 76,937 | 773,649 | $9 \%$ |
| 40 -- Supplies And Materials | $5,939,212$ | $2,517,992$ | $3,421,220$ | $42 \%$ |
| 50 -- Other Operating Expenses \& Services | 537,257 | 136,953 | 400,303 | $25 \%$ |
| 60 -- Capital Outlay | 609,942 | 199,144 | 410,798 | $33 \%$ |
| 70 -- Other Outgo | $\mathbf{7 7 6 , 3 9 1}$ | 107,609 | 668,782 | $14 \%$ |
| 80 -- Transfers Out | $\mathbf{1 8 , 5 2 7 , 9 1 1}$ | $\mathbf{4 , 3 5 1 , 7 3 9}$ | $\mathbf{1 4 , 1 7 6 , 1 7 3}$ | $\mathbf{2 3 \%}$ |
| Total Expenditures | $\mathbf{0}$ | $\mathbf{3 7 3 , 4 5 5}$ | $\mathbf{- 3 7 3 , 4 5 5}$ |  |
| Net Revenues/Expenditures |  |  |  |  |



Food Service Fund: The Food Service Fund incurred a deficit of $(\$ 94,082)$ for the three months ended September 30, 2012. The deficit was due to capital expenditure of $\$ 155,924$ for renovating the JSB Café. Without these capital expenditures, the Food Service Fund would have generated a surplus of $\$ 61,842$ which is consistent with the first quarter of last year. Food costs was $49 \%$ of revenue.

|  | Fiscal Year <br> Ado. <br> Budget | Fiscal Year Adj. Budget | Year-To- <br> Date Actual | Fiscal Year Variance | Pct. of Bdgt |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |
| 81 -- Federal Revenues | 5,000 | 6,600 | 0 | 6,600 | 55\% |
| 88 -- Local Revenues | 3,110,055 | 3,110,055 | 688,836 | 2,421,219 | 87\% |
| Total Revenues | 3,115,055 | 3,116,655 | 688,836 | 2,427,819 | 22.1\% |
| Expenditures |  |  |  |  |  |
| 20 -- Classified Salaries | 997,645 | 999,245 | 196,754 | 802,491 | 20\% |
| 30 -- Employee Benefits | 203,184 | 203,184 | 37,676 | 165,509 | 19\% |
| 40 -- Supplies And Materials | 1,558,354 | 1,558,354 | 360,980 | 1,197,374 | 23\% |
| 50 -- Other Operating Expenses | 175,798 | 175,798 | 31,586 | 144,212 | 18\% |
| 60 -- Capital Outlay | 155,074 | 155,074 | 155,924 | -850 | 101\% |
| 80 -- Transfers Out | 25,000 | 25,000 | 0 | 25,000 | 0\% |
| Total Expenditures | 3,115,055 | 3,116,655 | 782,918 | 2,333,737 | 25\% |
| Net Revenues/Expenditures | 0 | 0 | -94,082 | 94,082 |  |

Orfalea Early Learning Center: The Center was open 24 days the first quarter 2012 compared to 44 days in the first quarter 2011. This is due to canceling summer session. First quarter the Center served 17 state funded and 8 full pay children. A transfer from the General fund for $\$ 49,000$ was made this quarter. Salaries and benefits comprised $98 \%$ of the expenditures.

|  | Fiscal Year <br> Ado. <br> Budget | Fiscal Year <br> Adj. Budget | Year-To- <br> Date <br> Actual | Fiscal <br> Year <br> Variance | Pct. <br> of <br> Bdgt |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 81 -- Federal Revenues | 59,282 | 59,282 | 17,298 | 41,984 | $29 \%$ |
| 86 -- State Revenues | 94,850 | 94,850 | 44,410 | 50,440 | $47 \%$ |
| 88 -- Local Revenues | 479,482 | 479,482 | 60,027 | 419,455 | $13 \%$ |
| 89 -- Other Financing Sources | 49,000 | 49,000 | 49,000 | 0 | $100 \%$ |
| Total Revenues | $\mathbf{6 8 2 , 6 1 4}$ | 682,614 | $\mathbf{1 7 0 , 7 3 5}$ | 511,879 | $\mathbf{2 5 . 0 \%}$ |
| Expenditures |  |  |  |  |  |
| 10 -- Academic Salaries | 266,544 | 266,544 | 32,354 | 234,190 | $12.1 \%$ |
| 20 -- Classified Salaries | 212,360 | 212,360 | 30,183 | 182,177 | $14.2 \%$ |
| 30 -- Employee Benefits | 165,853 | 165,853 | 18,264 | 147,589 | $11.0 \%$ |
| 40 -- Supplies And Materials | 36,890 | 36,890 | 1,631 | 35,259 | $4.4 \%$ |
| 50 -- Other Operating Exp | 750 | 750 | 0 | 750 | $0 \%$ |
| Total Expenditures | $\mathbf{6 8 2 , 3 9 7}$ | $\mathbf{6 8 2 , 3 9 7}$ | $\mathbf{8 2 , 4 3 2}$ | 599,965 | $\mathbf{1 2 . 1 \%}$ |
| Net Revenues/Expenditures | $\mathbf{2 1 7}$ | $\mathbf{2 1 7}$ | $\mathbf{8 8 , 3 0 3}$ | $\mathbf{- 8 8 , 0 8 6}$ |  |

Equipment Fund: The expenditures for the three months ended September 30,2012 totaled $\$ 330,438$, an increase of $\$ 162,663$ compared to September 2011. The expenditures included $65 \%$ for program review projects and $35 \%$ for other equipment replacement. Information Technology made no expenditures during the first quarter.

| Revenues | Fiscal Year Ado. Budget | Fiscal Year Adj. Budget | Year-ToDate Actual | Fiscal Year Variance | $\begin{array}{\|c\|} \hline \text { Pct. } \\ \text { of Bdgt } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 88 -- Local Revenues | 48,200 | 48,200 | 9,459 | 38,741 | 20\% |
| 89 -- Other Financing Sources | 1,655,000 | 1,655,000 | 0 | 1,655,000 | 0\% |
| Total Revenues | 1,703,200 | 1,703,200 | 9,459 | 1,693,741 | 1\% |
| Expenditures |  |  |  |  |  |
| 10 -- Academic Salaries |  |  |  |  |  |
| 30 -- Employee Benefits |  |  |  |  |  |
| 50 -- Other Operating Expenses | 52,349 | 52,349 | 4,401 | 47,948 | 8\% |
| 60 -- Capital Outlay | 3,526,498 | 3,594,429 | 326,037 | 3,268,392 | 9\% |
| 79 -- Program review contingency | 118,711 | 118,711 | 0 | 118,711 | 0\% |
| 80 -- Transfers Out |  |  |  |  |  |
| Total Expenditures | 3,697,558 | 3,765,489 | 330,438 | 3,435,051 | 9\% |
| Net Revenues/Expenditures | -1,994,358 | -2,062,289 | -320,979 | -1,741,310 |  |

Bond Fund: The expenditures for the three months ended September 30, 2012 totaled $\$ 1,057,022$. The Learning Resource Center remodel and Humanities Swing Space was completed. The Learning Resource made up $47 \%$ of the expenditures. Year-to-date interest earned on deposited bond funds for the first quarter was $\$ 9,735$.

|  | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget | Year-To-Date <br> Actual | Fiscal Year <br> Variance |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Pct. <br> of Bdgt |  |  |  |  |  |
| Revenues |  |  |  |  |  |
| 88 -- Local Revenues | $15,066,200$ | $15,066,200$ | 9,735 | $15,056,465$ | $0 \%$ |
|  |  |  |  |  |  |
| Expenditures |  |  |  |  |  |
| 10 -- Academic Salaries | 0 | 0 | 21,296 | $-21,296$ | -- |
| 20 -- Classified Salaries | 0 | 0 | 7,809 | $-7,809$ | -- |
| 30 -- Employee Benefits | 0 | 0 | 2,798 | $-2,798$ | -- |
| 40 -- Supplies And Materials | 0 | 0 | 1,204 | $-1,204$ |  |
| 50 -- Other Operating Exp | 200,000 | 0 | 24,452 | $-24,452$ |  |
| 60 -- Capital Outlay | $24,496,066$ | $24,693,611$ | 999,463 | $23,694,148$ | $4 \%$ |
| Total Expenditures | $24,696,066$ | $24,693,611$ | $1,057,022$ | $23,636,589$ | $4 \%$ |
| Total Bond Construction Fund | $-9,629,866$ | $-9,627,411$ | $-1,047,287$ | $-8,580,124$ |  |


| Project | Title | Fiscal Year <br> Adj. Budget | Year-To-Date Actual | Fiscal Year Variance | $\begin{gathered} \mathrm{Pct} \\ \text { of Bdgt } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4600 | Bond Administration | 200,000 | 34,096 | 165,904 | 17.0\% |
| 6531 | Air Handler Student Services | 125,000 | - | 125,000 | 0.0\% |
| 6555 | Horticulture Fencing And Path ADA | 7,900 | 7,900 | - | 100.0\% |
| 6582 | Drama Music Modernization | 2,225,764 | 23,193 | 2,202,571 | 1.0\% |
| 6586 | Luria Conference and Press Center | 43,842 | 500 | 43,342 | 1.1\% |
| 6587 | Bridge Seismic Eval and Repairs | 18,730 | 2,459 | 16,271 | 13.1\% |
| 6611 | Install Electronic Locks | 169,456 | 20,787 | 148,669 | 12.3\% |
| 6638 | Cafeteria Grease Trap \& GDR Drains | 74,525 | - | 74,525 | 0.0\% |
| 6659 | PE - Repair patio at Gym entry | 50,000 | - | 50,000 | 0.0\% |
| 6662 | LRC Heating install reheat system | 21,500 | - | 21,500 | 0.0\% |
| 6663 | LRC Remodel | 748,298 | 498,788 | 249,510 | 66.7\% |
| 6678 | Schott Ctr parking lot resurface | 20,000 | - | 20,000 | 0.0\% |
| 6680 | Snack Shop East Campus | 300,000 | - | 300,000 | 0.0\% |
| 6681 | Snack Shop West Campus | 261,291 | - | 261,291 | 0.0\% |
| 6685 | Upgrade Emergency Phone System | 9,698 | - | 9,698 | 0.0\% |
| 6687 | Wake Cosmetology Conversion | 13,669 | 2,840 | 10,828 | 20.8\% |
| 6696 | Physical Science Repair Columns | 60,000 | - | 60,000 | 0.0\% |
| 6698 | East Campus Water systems Upgrade | 1,890,015 | 471 | 1,889,544 | 0.0\% |
| 6700 | Humanities Modernization | 16,388,878 | 126,083 | 16,262,795 | 0.8\% |
| 6701 | Portable Building Permitting | 55,552 | 4,437 | 51,115 | 8.0\% |
| 6702 | Campus Center Modernization | 1,609,832 | 15,160 | 1,594,672 | 0.9\% |
| 6722 | Humanities Swing Space | 399,662 | 320,308 | 79,353 | 80.1\% |
|  | TOTALS | 24,693,611 | 1,057,022 | 23,636,589 | 4.3\% |

Construction Fund: Construction expenditures for the three months ended September 30, 2012 totaled $\$ 244,425$ for capital projects and $\$ 41,000$ for a transfer to the Unrestricted General Fund. Exterior paint for the Learning Resource Center/Library was completed this quarter. Facilities and Operations projects accounted for $89 \%$ of the expenditures and Program Review projects 11\%.

| Revenues | Fiscal Year Ado. Budget | Fiscal Year Adj. Budget | Year-To- <br> Date <br> Actual | Fiscal Year Variance | Pct. of Bdgt |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 88 -- Local Revenues | 64,040 | 64,040 | 12,552 | 51,488 | 20\% |
| 89 -- Other Financing Sources | 2,191,846 | 2,191,846 | 0 | 2,191,846 | 0\% |
| Total Revenues | 2,255,886 | 2,255,886 | 12,552 | 2,243,334 | 1\% |
| Expenditures |  |  |  |  |  |
| 50 -- Other Operating Expenses | 191,846 | 191,846 | 0 | 191,846 | 0\% |
| 60 -- Capital Outlay | 2,796,631 | 2,952,131 | 244,425 | 2,707,706 | 8\% |
| 79 -- Priority Projects TBD | 141,271 | 16,271 | 0 | 16,271 | 0\% |
| 80 -- Transfers Out | 41,000 | 41,000 | 41,000 | 0 | 100\% |
| Total Expenditures | 3,170,748 | 3,201,248 | 285,425 | 2,915,823 | 9\% |
| Net Revenues/Expenditures | -914,862 | -945,362 | -272,872 | -672,490 |  |

Campus Bookstore: Net income for the three months ended September 30, 2012, was $\$ 455,760$ an increase of $\$ 96,930$ compared to the same period in the prior

Item 6.1-C
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year. This is due to the decreased cost of textbooks because of holding inventory from the previous semesters to sell in the Fall semester. Textbook sales are down because of implementation of the new textbook rental program and greater competition with other on-line vendors. Cost of sales as a percent of revenue is $65 \%$ down $18 \%$ from last year at this time.

| Bookstore Income Statement | 2012 | 2011 | Difference |
| :--- | ---: | ---: | ---: |
| Revenues | $2,586,235$ | $2,854,101$ | $(267,866)$ |
| Cost of Goods Sold | $1,686,550$ | $2,061,812$ | $(375,262)$ |
| Income after COGS | $\mathbf{8 9 9 , 6 8 5}$ | $\mathbf{7 9 2 , 2 8 9}$ | $\mathbf{1 0 7 , 3 9 6}$ |
| Operating Expenses | 443,924 | 433,458 | 10,466 |
| Net Income | $\mathbf{4 5 5 , 7 6 1}$ | $\mathbf{3 5 8 , 8 3 1}$ | $\mathbf{9 6 , 9 3 0}$ |



Financial Aid/Scholarship Trust Funds: Financial Aid and Scholarship disbursements as of September 30, 2012 were $\$ 10,295,809$ an increase of $\$ 1,249,791$ from the first quarter ending $9 / 30 / 11$ due to increases in the amount of student loans. There were 4,147 students who received financial aid the first quarter of 2012. The total number of recipients is 647 less than the first quarter of 2011 because of new financial aid regulations that reduced the number of students eligible for Pell.
Other Trusts Funds: Other Trust Funds include Associated Students, Student Representation, Adult Education, Special Trust, Co-Curricular/Athletics/Student Affairs and Student Club Accounts. Although there has not been a great deal of activity in the first quarter of 2012, the most significant increase in both revenue and expenses was caused by the re-establishment of the Theatre Group and the Garvin Theater Season Ticket sales. The Bookstore has also increased its annual donation to the Co-Curricular 2012 budget by $\$ 19,500$ over 2011.

## Calirornia Community Colleges

## Chancellors Office

Quarterly Financial Status Report, CCFS-311Q
CERTIFY QUARTERLY DATA




## California Community Colleges Chancellor's Office

| Quarterly Financial Status Report, CCFS-3110 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| VIEW QUARTERLY DATA |  |  |  | Chansise the rekiod |  |
|  |  | Fiscal Year: 2012-2013 |  |  |  |
| District: | (650) SANTA BARBARA | Quarter Ended: (Q1) Sep 30, 2012 <br> As of Jine 30 for the fiscal yer spesilied |  |  |  |
|  |  |  |  |  |  |
| Uns | Description | $\begin{aligned} & \text { Actual } \\ & 2560-10 \end{aligned}$ | $\begin{aligned} & \text { Actual } \\ & 2510-11 \end{aligned}$ | $\begin{aligned} & \text { Actual } \\ & 2011-12 \end{aligned}$ | Propectes 20122013 |
| 1. Unrestricted General Fund Revenue, Expenditure and Fund Balance: |  |  |  |  |  |
| 4. | Revenues: |  |  |  |  |
| A. 1 | Urresticted General Fund Revenues (Objects 8100, 8800, 8800) | 99,173,362 | 65,924447 | 93,514,205 | 92,9:6,360 |
| A. 2 | Other Financing Sources (Object 8905) | 343.235. | 324.798 | 166,599 | 247a6e |
| A. 3 | Total Unrastricted Revennue ( $\mathrm{A} .1+\mathrm{A} .2$ ) | $60.519,437$ | 30,200,235 | 33,883,204 | 83,563,766 |
| B. | Expenditures: |  |  |  |  |
| 8.1 | Unrestricted General Fund Expendlures (Cejects 1000-0000) | 01.070.557 | 41,727,105 | m2.039,281 | 40,602.734 |
| B. 2 | Other Oujgo (Objects 7100, 7200, 7300, 7400, 7500, 7600) | 1,700.46? | 9,943,575 | 6,942,334 | 4,737,403 |
| B. 3 | Total Unreatricted Exponditures (B. $1+$ B.2) | 63,308,024 | $90.578,771$ | $50.451,295$ | 55,360,117 |
| c. | Ravenuss Ovar(Under) Expenditeres (A.3 - B.3) | 6,462,613 | -421.536 | 3,229,979 | -1,726,349 |
| D. | Fund Balance, Beginning | 26,483,214 | 22,805.327 | 22,404,231 | 25,694.200 |
| D. 1 | Prior Yese Asfustments + $\langle\rightarrow$ | 0 | \$ | a | 2 |
| 0.2 | Adjusted Fund Balance, Beginning ( $\mathrm{D}+\mathrm{D} .1$ ) | 16,431,214 | 22,005,927 | 23,464,291 | 25,694,200 |
| E. | Fund Balance, Ending (C. + D.2) | 22,935, 323 | 22,464,291 | 25,604,300 | 23,977,451 |
| F. 1 | Percentoge of GF Fund Balanoe to GF Expendlures (E./B.3) | 27.5\% | $24.8 \%$ | 28.4\% | 28.1 \% |

II. Annuallzed Attendance FTES:

| Q. 1 | Annualized FTES (excluding apprantice and non-rasident) | 16,578 | 15,934 | 14,381 | 14.351 |
| :---: | :---: | :---: | :---: | :---: | :---: |


| III. Tot | aral Fund Cash Balance (Unrestricted and Restricted) | As of the specifed q-artar ended for anch fiecal year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| H. 1 | Cash, ewduding torrowed funds |  | 17,034,230 | 23,603,534 | 26,805, ¢7 7 |
| H 2 | Cash, borrowed funds arly |  | 9 | 9 | - |
| H. 3 | Total Cash (H.1-H.2) | 18,775,662 | 17,004,130 | 23,609,535 | 25,308,629 |

IV. Unrestricted General Fund Revenue, Expenditure and Fund Balance:

V. Has the district settled any employee contracts during this quarter?

YES

| Costract Parios Satred | Manspement | Acaderic |  | Closalisd |
| :---: | :---: | :---: | :---: | :---: |
| (8pecity) |  | Pemeanent | Temporncy |  |


| rry-ry | Totai Oowt teroneaso | ** | Total Cest Incresse | ** | Treal Cont Increese | \% ${ }^{\text {\% }}$ | Total Cost intrasest | ** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. SALARIES: |  |  |  |  |  |  |  |  |
| Yaar 1t 3613.48 |  |  |  |  |  |  |  |  |
| Year 2: |  |  |  |  |  |  |  |  |
| Year 3: |  |  |  |  |  |  |  |  |
| 2. BENEFTS: |  |  |  |  |  |  |  |  |
| Yoer f: 2012-13 |  |  |  |  |  |  |  |  |
| Year 2: |  |  |  |  |  |  |  |  |
| Yat 3 i |  |  |  |  |  |  |  |  |

c. Provide an explanation on how the district intende to fund the salary and benofl inersases, and aleo identity the revenve sourcalobject code.

VI. Did the district have signifficant ovents for the quartor (Include incurrence of long-term debt, settlement of NO audit findings or legal aults, sigmlicennt differences in budgeted revenues or expenditures, borrowing of funds audit findings or legal aults, signific
(TRANs), issuance of COPs , etc.)?

If yes, list events and their flirancial ramifications. (EInter explanation below, Include additional pages if neesed.)

| VILDoes the district have signifleant fiscal problems that must be addressed? | Thls year? |
| :--- | :--- |
| Noxt year? |  |

If yes, what are the probleme and whet actlons will be taken? (Enter axplanetion below, Include additional pages if needed)

Item 6.1-C

