## $5=3$ santa barbara city college

# QUARTERLY FINANCIAL STATUS REPORTS 

## FOR THE SIX MONTHS ENDING December 31, 2011

# SANTA BARBARA COMMUNITY COLLEGE DISTRICT QUARTERLY FINANCIAL STATUS REPORTS Six Months Ending December 31, 2011 

## TABLE OF CONTENTS

Page
General Fund Revenues ..... 3
General Fund Expenditures ..... 4
Revenues Three Year Comparison ..... 5
Expenditures Three Year Comparison ..... 6
General Fund Unrestricted \& Restricted ..... 7
Year to date Comparison by Fund Type ..... 9
311 Quarterly Report ..... 13

General Fund: The comparison is the fiscal year-to-date (YTD), December 31, and Adjusted Budget for the fiscal years 2009-10, 2010-11 and 2011-12.

## REVENUES

Federal Revenues: We were allocated the Science Transfer STEM program grant for $\$ 787,803$ and $\$ 37,914$ for the UCLA Nursing Postsecondary Education grant.

State Apportionment, Property Tax \& Fees: The budgeted revenues have decreased $\$ 3.3$ million from last year. Actual received is $\$ 1.5$ million less than last year at this time. State apportionment, property tax \& fees represents $67 \%$ of the revenue we have received this quarter.

State Revenue: We have 29 State funded grants totaling $\$ 8,398,578$ dollars. We were allocated $\$ 71,036$ additional funds for Basic Skills.

Local Revenue: International fees have increased \$1,418,318 and out-of-state fees have increased by $\$ 405,147$ compared to 2010. Student refunds for withdrawal will not be issued until February. Three small grants totaling $\$ 8,224$ were received this quarter.

Other Revenue Sources: Budgeted are $\$ 825,173$ categorical backfill, $\$ 84,000$ Financial Aid Media Campaign indirect costs, and $\$ 41,000$ from the Construction fund for Aspect custodian.

| Revenues | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget | YTD <br> Actual <br> Received | Pct. <br> Fiscal Year <br> Balance | of <br> Adjusted <br> Bdgt |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Federal Revenues | $2,937,847$ | $4,298,120$ | 618,218 | $3,679,903$ | $14 \%$ |
| State Revenues | $9,941,675$ | $10,944,933$ | $3,825,953$ | $7,118,980$ | $35 \%$ |
| State Apport | $69,281,837$ | $69,083,892$ | $40,224,779$ | $28,859,113$ | $58 \%$ |
| Local Revenues | $16,576,030$ | $17,176,822$ | $14,760,573$ | $2,416,249$ | $86 \%$ |
| Other Sources | 950,173 | 950,173 | 891,510 | 58,663 | $94 \%$ |
| Total | $\$ 99,687,562$ | $\mathbf{\$ 1 0 2 , 4 5 3 , 9 4 0}$ | $\mathbf{\$ 6 0 , 3 2 1 , 0 3 3}$ | $\$ 42,132,908$ | $\mathbf{5 9 \%}$ |



## EXPENSES

Academic Salaries: Increased slightly over last year at this time by $\$ 282,420$. This is largely due to sabbaticals being reinstated and adding back sections taught. Academic salaries are $38 \%$ of the district's total expenditures.

Classified Salaries: Expenses are in par with last year at this time. Classified salaries made up $23 \%$ of the district's expenditures.

Employee benefits: Increased over last year at this time by $\$ 630,294$. Employee benefits made up $15 \%$ of the district's total expenditures.

Supplies and Materials: Expenses are in par with last year at this time.
Other Operating Expenses: Operating expenses have increased \$975,472 compared to the second quarter of last year. Computer maintenance agreements have increased $\$ 164,320$. Grant advertising/marketing and other contracts have increased \$773,462.

Transfers: Transfers out are $\$ 2,197,065$ to the Construction fund, $\$ 1,655,000$ to the Equipment fund and $\$ 295,301$ to the Children's Center. Categorical backfill was $\$ 825,173$.

|  |  |  | Pct. <br> of |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Major Object | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget | Actual <br> Expenditures | Fiscal Year <br> Balance | Adjusted <br> Bdgt |
| Expenditures |  |  |  |  |  |
| Academic Salaries | $42,777,695$ | $43,241,436$ | $18,618,257$ | $24,623,179$ | $43 \%$ |
| Classified Salaries | $23,693,324$ | $24,309,531$ | $11,256,490$ | $13,053,040$ | $46 \%$ |
| Employee Benefits | $16,427,438$ | $16,617,105$ | $7,208,857$ | $9,408,248$ | $43 \%$ |
| Supplies And Materials | $3,557,441$ | $3,384,099$ | $1,234,948$ | $2,149,151$ | $36 \%$ |
| Other Operating Exp | $12,646,933$ | $13,730,697$ | $5,454,709$ | $8,275,988$ | $40 \%$ |
| Capital Outlay | 459,723 | 784,493 | 104,011 | 680,482 | $13 \%$ |
| Other Outgo | 660,964 | 722,829 | 425,657 | 297,172 | $59 \%$ |
| Transfers Out | $5,056,539$ | $5,056,539$ | $4,996,336$ | 60,203 | $99 \%$ |
| Total | $\$ 105,280,057$ | $\$ 107,846,730$ | $\$ 49,299,265$ | $\$ 58,547,464$ | $46 \%$ |



The three year comparison of actual revenues are consistent with prior years. State revenues are down but federal and local revenues are up compared to prior years making the totals consistent.

## REVENUES - 3 YEAR COMPARISON

|  | Federal | State Revenue | State Apport | Local | Other <br> Sources | Total |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2009 | 574,267 | $4,554,229$ | $41,793,732$ | $13,000,930$ | 621,148 | $60,544,306$ |
| 2010 | 284,225 | $4,019,225$ | $42,015,687$ | $13,342,518$ | 831,732 | $60,493,387$ |
| 2011 | 618,218 | $3,825,953$ | $40,224,779$ | $14,760,573$ | 891,510 | $60,321,033$ |



The YTD three year trends for expenditures illustrate the reduction in academic salaries and an increase in benefits compared to 2009. Academic salaries are reduced primarily from not replacing permanent instructors and not filling dean positions. Benefits are up $11.4 \%$ compared to 2009. Other Expense is up from the increases in contracts and new grant expenditures.

EXPENDITURES - 3 YEAR COMPARISON

|  | Academic <br> Salaries | Classified <br> Salaries | Employee <br> Benefits | Other <br> Supplies | Expense <br> Exper | Capital Outlay | Interfund <br> Transfers | Other <br> Outgo |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2009 | $18,990,363$ | $11,297,738$ | $6,492,058$ | $1,123,825$ | $4,121,339$ | 177,485 | $1,683,529$ | 438,820 |
| 2010 | $18,337,857$ | $11,299,822$ | $6,599,595$ | $1,301,090$ | $4,459,622$ | 204,649 | $1,103,267$ | 505,776 |
| 2011 | $18,618,257$ | $11,256,490$ | $7,208,857$ | $1,234,948$ | $5,454,709$ | 104,011 | $4,996,336$ | 425,657 |



Excess revenues are down \$5,392,789 from December 2009 due to decreasing state apportionment, transfers to other funds and Financial Aid Media campaign increase in expenditures.


Fund Type 11 -- General Fund - Unrestricted
The comments for the YTD unrestricted general fund and three year trend are applicable to the YTD unrestricted general fund. Revenues exceeded expenditures by $\$ 10$ million dollars. The unrestricted general fund revenue and expense is on track with prior years.

| Revenues | Fiscal Year Adj. Budget | Year-To-Date Actual | Remaining <br> Adjusted <br> Budget | Percent of Budget |
| :---: | :---: | :---: | :---: | :---: |
| 81 -- Federal Revenues | 2,250 | - | 2,250 | 0\% |
| 86 -- State Revenues | 2,546,355 | 301,975 | 2,244,380 | 12\% |
| 87 -- State Apport, Prop Tax \& Fees | 69,083,892 | 40,224,779 | 28,859,113 | 58\% |
| 88 -- Local Revenues | 12,790,528 | 12,635,438 | 155,090 | 99\% |
| 89 -- Other Financing Sources | 125,000 | 64,797 | 60,203 | 52\% |
| Total Revenues | 84,548,025 | 53,226,988 | 31,321,037 | 63\% |
| Expenditures | Fiscal Year Adj. Budget | Year-To-Date Actual | Remaining <br> Adjusted <br> Budget | Percent of Budget |
| 10 -- Academic Salaries | 40,085,450 | 17,513,348 | 22,572,103 | 44\% |
| 20 -- Classified Salaries | 19,561,959 | 9,373,004 | 10,188,955 | 48\% |
| 30 -- Employee Benefits | 14,941,442 | 6,566,719 | 8,374,723 | 44\% |
| 40 -- Supplies And Materials | 2,486,958 | 962,376 | 1,524,582 | 39\% |
| 50 -- Other Operating Expenses \& Services | 7,578,408 | 3,573,779 | 4,004,629 | 47\% |
| 60 -- Capital Outlay | 295,874 | 56,469 | 239,405 | 19\% |
| 70 -- Other Outgo | 16,384 | 17,644 | $(1,260)$ | 108\% |
| 80 -- Transfers Out | 4,972,539 | 4,972,539 | - | 100\% |
| Total Expenditures | 89,939,014 | 43,035,878 | 46,903,136 | 48\% |
| Net Revenues/Expenditures | $(5,390,989)$ | 10,191,110 | $(15,582,099)$ |  |



Fund Type 12 -- General Fund - Restricted
Last year at this time the restricted general fund had a net revenue of $\$ 2.2$ million and this year only $\$ 830,657$. This is because of slow reimbursement payments from the Financial Aid Media campaign and federal grants. We have 19 federal grants, six more than last year at this time.

| Revenues | Fiscal Year Adj. Budget | Year-To-Date Actual | Remaining Adjusted Budget | Percent of Budget |
| :---: | :---: | :---: | :---: | :---: |
| 81 -- Federal Revenues | 4,295,870 | 618,218 | 3,677,653 | 14\% |
| 86 -- State Revenues | 8,398,578 | 3,523,978 | 4,874,600 | 42\% |
| 88 -- Local Revenues | 4,386,294 | 2,125,135 | 2,261,158 | 48\% |
| 89 -- Other Financing Sources | 825,173 | 826,714 | -1,541 | 100\% |
| Total Revenues | 17,905,915 | 7,094,045 | 10,811,871 | 40\% |
| Expenditures |  |  |  |  |
| 10 -- Academic Salaries | 3,155,986 | 1,104,910 | 2,051,076 | 35\% |
| 20 -- Classified Salaries | 4,745,772 | 1,883,487 | 2,862,285 | 40\% |
| 30 -- Employee Benefits | 1,675,664 | 642,139 | 1,033,525 | 38\% |
| 40 -- Supplies And Materials | 897,141 | 272,572 | 624,569 | 30\% |
| 50 -- Other Operating Expenses \& Services | 6,152,289 | 1,880,930 | 4,271,359 | 31\% |
| 60 -- Capital Outlay | 488,619 | 47,542 | 441,077 | 10\% |
| 70 -- Other Outgo | 706,445 | 408,012 | 298,432 | 58\% |
| 80 -- Transfers Out | 84,000 | 23,797 | 60,203 | 28\% |
| Total Expenditures | 17,905,915 | 6,263,388 | 11,642,528 | 35\% |
| Net Revenues/Expenditures | 0 | 830,657 | -830,657 |  |



Food Service Fund: The Food Service Fund generated a profit of $\$ 98,383$ for the six months ended December 31, 2011, compared to a profit of $\$ 55,407$ for the same period in the prior year, an increase of $\$ 42,976$. Revenues were up $14 \%$; this is largely due to the success of the new coffee cart "Buzz Shack" and increased sales volume in the Cafeteria. Cost of goods sold was $46.59 \%$ of revenue which is consistent with last year.

|  | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget | Year-To- <br> Date <br> Actual | Fiscal Year <br> Variance | Pct. <br> of Bdgt |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenues |  |  |  |  |  |
| 81 -- Federal Revenues | 8,000 | 5,000 | 0 | 5,000 | 0.0 |
| $88--$ Local Revenues | $2,862,870$ | $2,862,870$ | $1,597,258$ | $1,265,612$ | 55.8 |
| Total Revenues | $\mathbf{2 , 8 7 0 , 8 7 0}$ | $\mathbf{2 , 8 6 7 , 8 7 0}$ | $\mathbf{1 , 5 9 7 , 2 5 8}$ | $\mathbf{1 , 2 7 0 , 6 1 2}$ | $56 \%$ |
| Expenditures |  |  |  |  |  |
| $20--$ Classified Salaries | 955,564 | 952,564 | 483,114 | 469,450 | 50.7 |
| $30--$ Employee Benefits | 197,223 | 197,223 | 92,126 | 105,097 | 46.7 |
| 40 -- Supplies And Materials | $1,462,383$ | $1,458,383$ | 766,569 | 691,815 | 52.6 |
| 50 -- Other Operating Expenses | 162,700 | 162,700 | 77,817 | 84,883 | 47.8 |
| 60 -- Capital Outlay | 65,000 | 69,000 | 70,949 | $-1,949$ | 102.8 |
| $80--$ Transfers Out | 28,000 | 28,000 | 8,300 | 19,700 | 29.6 |
| Total Expenditures | $\mathbf{2 , 8 7 0 , 8 7 0}$ | $\mathbf{2 , 8 6 7 , 8 7 0}$ | $\mathbf{1 , 4 9 8 , 8 7 5}$ | $\mathbf{1 , 3 6 8 , 9 9 5}$ | $52 \%$ |
| Net Revenues/Expenditures | $\mathbf{0}$ | $\mathbf{0}$ | $\mathbf{9 8 , 3 8 3}$ | $\mathbf{- 9 8 , 3 8 3}$ |  |

Children's Center: The Children's Center serves 58 families. The College subsidizes $41 \%$ of the Children's Center expenditures. State funding for the center was cut this quarter but the federal government backfilled the difference. Salaries and benefits comprised $94 \%$ of the expenditures.

Item 6.1-C
Page 9 of 15
2/23/2012

| Revenues | Fiscal Year Ado. Budget | Fiscal Year Adj. Budget | Year-To- <br> Date <br> Actual | Fiscal Year Variance | $\begin{gathered} \hline \text { Pct. } \\ \text { of } \\ \text { Bdgt } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 81 -- Federal Revenues | 25,000 | 66,934 | 33,124 | 33,810 | 49.5 |
| 86 -- State Revenues | 150,420 | 108,486 | 77,803 | 30,683 | 71.7 |
| 88 -- Local Revenues | 249,108 | 249,108 | 134,651 | 114,457 | 54.1 |
| 89 -- Other Financing Sources | 295,301 | 295,301 | 295,301 | 0 | 100.0 |
| Total Revenues | 719,829 | 719,829 | 540,879 | 178,950 | 75\% |
| Expenditures |  |  |  |  |  |
| 10 -- Academic Salaries | 320,700 | 320,700 | 139,389 | 181,311 | 43.5 |
| 20 -- Classified Salaries | 184,852 | 184,852 | 88,557 | 96,295 | 47.9 |
| 30 -- Employee Benefits | 172,611 | 192,387 | 76,299 | 116,087 | 39.7 |
| 40 -- Supplies And Materials | 31,090 | 31,090 | 17,946 | 13,351 | 57.1 |
| 50 -- Other Operating Exp | 688 | 688 | 0 | 688 | 0.0 |
| Total Expenditures | 709,941 | 729,717 | 322,192 | 407,733 | 44\% |
| Net Revenues/Expenditures | 9,888 | -9,888 | 218,687 | -228,782 |  |

Equipment Fund: Equipment Fund expenditures totaled $\$ 406,272$, a decrease of $\$ 302,712$ compared to December 2010. The expenditures included program review and scheduled replacement of technology equipment. Expenditures comprised of $\$ 68,369$ program review, $\$ 307,918$ technology and $\$ 29,985$ Banner related activities at December 31, 2011.

| Revenues | Fiscal Year <br> Ado. Budget | Fiscal Year <br> Adj. Budget | Year-To- <br> Date <br> Actual | Fiscal Year <br> Variance | Pct. <br> of Bdgt |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 88 -- Local Revenues | 44,900 | 44,900 | 23,094 | 21,806 | $51 \%$ |
| 89 -- Other Financing Sources | $1,655,000$ | $1,667,427$ | $1,668,402$ | -975 | $100 \%$ |
| Total Revenues | $\mathbf{1 , 6 9 9 , 9 0 0}$ | $\mathbf{1 , 7 1 2 , 3 2 7}$ | $\mathbf{1 , 6 9 1 , 4 9 6}$ | $\mathbf{2 0 , 8 3 1}$ | $\mathbf{9 9 \%}$ |
| Expenditures |  |  |  |  |  |
| 10 -- Academic Salaries |  |  |  |  |  |
| 30 -- Employee Benefits |  |  |  |  |  |
| 50 -- Other Operating Expenses | 204,914 | 204,914 | 41,385 | 163,529 | $20 \%$ |
| 60 -- Capital Outlay | $2,537,118$ | $3,753,417$ | 364,888 | $3,388,530$ | $10 \%$ |
| 79 -- Approp For Contingencies |  | 120,665 |  | 120,665 | $0 \%$ |
| $80-$ - Transfers Out |  |  |  |  |  |
| Total Expenditures | $\mathbf{2 , 7 4 2 , 0 3 2}$ | $\mathbf{4 , 0 7 8 , 9 9 6}$ | $\mathbf{4 0 6 , 2 7 2}$ | $\mathbf{3 , 6 7 2 , 7 2 4}$ | $\mathbf{1 0 \%}$ |
| Net Revenues/Expenditures | $\mathbf{- 1 , 0 4 2 , 1 3 2}$ | $\mathbf{- 2 , 3 6 6 , 6 6 9}$ | $\mathbf{1 , 2 8 5 , 2 2 4}$ | $\mathbf{- 3 , 6 5 1 , 8 9 3}$ |  |

Bond Fund: The expenditures for the six months ended December 31, 2011 totaled $\$ 7,494,157$. Drama music modernization made up $83 \%$ of the expenses and Energy Management Phase II $6.4 \%$. At December 31st the total expenditures since the inception of the Bond Fund was $\$ 34,937,071$ or $74 \%$ of the available funding. Year-to-date interest earned on deposited bond funds was $\$ 62,795$.

Item 6.1-C
Page 10 of 15
2/23/2012

|  | Fiscal Year Ado. Budget | Fiscal Year Adj. Budget | Year-To-Date Actual | Fiscal Year Variance | $\begin{array}{c\|} \hline \text { Pct. } \\ \text { of Bdgt } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |
| 88 -- Local Revenues | 103,700 | 117,200 | 62,795 | 54,405 | 54\% |
|  |  |  |  |  |  |
| Expenditures |  |  |  |  |  |
| 10 -- Academic Salaries | 0 | 0 | 3,000 | -3,000 |  |
| 20 -- Classified Salaries | 0 | 0 | 3,283 | -3,283 |  |
| 30 -- Employee Benefits | 0 | 0 | 219 | -219 |  |
| 40 -- Supplies And Materials | 0 | 1,000 | 191 | 809 | 19\% |
| 50 -- Other Operating Exp | 115,000 | 2,000 | 82,937 | -80,937 | 4147\% |
| 60 -- Capital Outlay | 20,719,785 | 20,831,784 | 7,404,527 | 13,427,257 | 36\% |
| 79 -- Appropriation For Contingencies | 0 | 0 | 0 | 0 | 0.0 |
| Total Expenditures | 20,834,785 | 20,834,784 | 7,494,157 | 13,340,627 | 36\% |

Construction Fund: Construction expenditures for the six months ended December 31, 2011 totaled $\$ 394,477$. Facilities and Operations miscellaneous projects accounted for $67 \%$ of the expenditures. Program Review project expense was \$3,438.

| Major Object | Fiscal Year Ado. Budget | Fiscal Year Adj. Budget | Year-To- <br> Date <br> Actual | Fiscal Year Variance | $\begin{gathered} \text { Pct. } \\ \text { of Bdgt } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Type 43 -- Construction |  |  |  |  |  |
| Revenues | Fiscal Year Ado. Budget | Fiscal Year Adj. Budget | Year-ToDate Actual | Fiscal Year Variance | $\begin{gathered} \text { Pct. } \\ \text { of Bdgt } \end{gathered}$ |
| 86 -- State Revenues | 80,000 | 80,000 | 0 | 80,000 | 0\% |
| 88 -- Local Revenues | 607,400 | 607,400 | 396,617 | 210,783 | 65\% |
| 89 -- Other Financing Sources | 2,197,065 | 2,197,065 | 2,197,065 | 0 | 100\% |
| Total Revenues | 2,884,465 | 2,884,465 | 2,593,682 | 290,783 | 90\% |
| Expenditures |  |  |  |  |  |
| 50 -- Other Operating Expenses \& Services | 207,962 | 207,962 | 38,301 | 169,661 | 18\% |
| 60 -- Capital Outlay | 3,582,177 | 4,391,502 | 315,176 | 4,076,326 | 7\% |
| 79 -- Approp For Contingencies |  | 2,586,887 | 0 | 2,586,887 | 0\% |
| 80 -- Transfers Out | 41,000 | 41,000 | 41,000 | 0 | 100\% |
| Total Expenditures | 3,831,139 | 7,227,351 | 394,477 | 6,832,875 | 5\% |

Campus Bookstore: Net income for the six months ended December 31, 2011, was $\$ 45,090$ a decrease of $\$ 142,076$ compared to the same period in the prior year. Sales are down $5.4 \%$ compared to last year. Cost of sales as a percent of revenue is $72.6 \%$ slightly higher than last year at this time. New and used book sales have gone down considerably.

| Bookstore Income Statement | 2011 | 2010 | Difference |
| :--- | ---: | ---: | ---: |
| Revenues | $3,138,185$ | $3,316,979$ | $(178,794)$ |
| Cost of Goods Sold | $2,276,770$ | $2,322,324$ | $(45,554)$ |
| Income after COGS | $\mathbf{8 6 1 , 4 1 5}$ | $\mathbf{9 9 4 , 6 5 5}$ | $\mathbf{( 1 3 3 , 2 4 0 )}$ |
| Operating Expenses | 816,325 | 807,488 | 8,837 |
| Net Income | $\mathbf{4 5 , 0 9 0}$ | $\mathbf{1 8 7 , 1 6 7}$ | $\mathbf{( 1 4 2 , 0 7 7 )}$ |



Financial Aid/Scholarship Trust Funds: Financial aid \& scholarship disbursements as of December 31, 2011 were $\$ 16,255,821$ million, an increase of $19 \%$ over the prior year. We disbursed $\$ 7,915,483$ million dollars of Federal PELL grants to 2,400 students. Federal Direct loans disbursements were $\$ 7,485,454$.

Other Trusts Funds: Other Trust funds include Adult Ed. student body, student clubs, associated students, student representation, and credit student body trusts. Total expenditures as of December 31, 2011 were $\$ 467,468$. Revenue increased over last year $\$ 25,911$ due predominantly to Adult Ed. donations and Geology field trip fees.


Item 6.1-C
Page 13 of 15


