

# QUARTERLY FINANCIAL STATUS REPORTS 

FOR THE FISCAL YEAR ENDING
June 30, 2014

# SANTA BARBARA COMMUNITY COLLEGE DISTRICT QUARTERLY FINANCIAL STATUS REPORTS 

Fiscal Year Ending June 30, 2014

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## General Fund - Unrestricted

## Revenues

State Revenues: Revenues show an increase of $\$ 6.1$ million compared to $6 / 30 / 2013$. This is primarily due to a $\$ 7$ million increase in State Apportionment offset by a $\$ 1$ million decrease in Education Protection Act (EPA) funds. The $\$ 7$ million increase in State Apportionment was made up of: \$2.7 million payment of recalculated 2012-2013 apportionment; the deficit factor being lower in 13-14 versus 12-13 resulting in $\$ 1.5$ million in higher revenues; $\$ 1$ million increase in funding due to the $1.57 \%$ COLA increase; and $\$ 1.8$ million increase calculated by the Chancellor's office based on the District's FTES reporting.

Local Revenues: Revenues remained relatively flat, with a decrease of $\$ 0.6$ million (1.1\%). This decrease consists of a number of small increase and decreases. The most significant changes are: a reduction of revenue from fee-based course revenue (\$1.2M) in the Unrestricted General Fund due to recording fee based course revenue in the CLL Special Revenue Fund instead of Unrestricted General Fund, an increase in local tax revenue (\$1.3M), a decrease in Redevelopment Agency dissolution proceeds $(\$ 1.1 \mathrm{M})$, and an increase in local income of $(\$ 507 \mathrm{~K})$ due to the write off of accounts receivable credit balances.

General Fund - Unrestricted
REVENUES - 3 YEAR COMPARISON

| Revenues as of | Federal |  | State <br> Revenue | Local |  | Other ources | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/2012 | \$ | 250 | \$42,865,790 | \$50,648,165 | \$ | 166,999 | \$93,681,204 |
| 6/30/2013 | \$ | 290 | \$37,322,826 | \$49,621,988 | \$ | 913,466 | \$87,858,570 |
| 6/30/2014 | \$ | - | \$43,461,898 | \$49,068,416 | \$ | 550,676 | \$ 93,080,990 |



Below is the three-year comparison of budget/actual revenues in the Unrestricted General Fund.


## General Fund - Unrestricted

## Expenditures

Academic Salaries: Increased $\$ 948,000$ (2.4\%) compared to 6/30/2013. This increase is due to an increase in course sections that were offered, as well as a $1.57 \%$ COLA increase that was effective in July 2013. Academic salaries represent $44.9 \%$ of the district’s unrestricted expenditures.

Classified Salaries: Increased $\$ 1,102,000$ (6.1\%) compared to $6 / 30 / 2013$. The increase is due to the implementation of the Ewing Study reclassifications, a $1.57 \%$ COLA, as well as positions being filled that were held open in the previous year. Classified salaries represent 21.3\% of the district's unrestricted expenditures.

Employee benefits: Increased $\$ 243,000(1.7 \%)$ compared to $6 / 30 / 2013$. This is due to the increase in salaries and health care expenses. Employee benefits represent $16.5 \%$ of the district's unrestricted expenditures.

Supplies and Materials: Decreased $\$ 8,000$ (6.2\%) compared to $6 / 30 / 2013$. The additional expenditures were included in the adopted budget. Supplies and Materials represent $2.3 \%$ of the district's unrestricted expenditures.

Other Operating Expenses: Operating expenses have increased $\$ 1,345,000$ (18.7\%) compared to $6 / 30 / 2013$. The increase is primarily due to a $\$ 1.1 \mathrm{M}$ year-end adjustment to increase the allowance for doubtful accounts. Operating expenses represent $9.5 \%$ of the district’s unrestricted expenditures.

> General Fund - Unrestricted
> EXPENDITURES - 3 YEAR COMPARISON

| Expenditures <br> as of | Academic <br> Salaries | Classified <br> Salaries | Employee <br> Benefits | Supplies | Other <br> Expense | Capital <br> Outlay | Other Outgo | Interfund <br> Transfers | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



Below is the three-year comparison of budget/actual of Unrestricted General Fund expenditures.


## General Fund - Restricted

## Revenues

Federal Revenues: As of June 30, 2014 the district had 18 federal grants with expenditures of $\$ 2.7$ million in the General Fund.

State Revenues: Other state revenues have decreased $\$ 0.4$ million compared to last year. This is primarily due to a decrease of the Financial Aid Media Campaign (\$1.5M) which is offset by a change in the accounting for the restricted lottery funds, leading to an increase in revenues of $\$ 852,000$.

Local Revenues: Increased $\$ 182,000$ predominantly due to an increase in the health fee revenue ( $\$ 350 \mathrm{~K}$ ) due to a change in accounting method offset by a decrease in foundation funding for the School Gardens Center program ( $\$ 222 \mathrm{~K}$ ), an increase in revenue for the Highland Get Focused Stay Focused Program (\$146K), an increase in Foundation funding for EOPS (\$96K), a reduction in Facility Rental income (\$73K), and the discontinuance of CNA Testing (\$70K).

Other Sources: The revenue shown is from the district backfill of the DSPS, EOPS, Non Credit Matriculation, and Credit Matriculation programs. Backfill for 2013/2014 was \$392,000.

General Fund - Restricted
REVENUES - 3 YEAR COMPARISON

| Revenues <br> as of | Federal | State <br> Revenue | Local | Other <br> Sources |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $6 / 30 / 2012$ | $\$ 2,862,406$ | $\$ 7,325,633$ | $\$ 3,246,067$ | $\$ 826,714$ | Total |
| $6 / 30 / 2013$ | $\$ 2,836,977$ | $\$ 9,834,808$ | $\$ 4,123,124$ | $\$$ | 857,317 |
| $6 / 30 / 2014$ | $\$ 2,997,960$ | $\$ 9,469,812$ | $\$ 4,305,070$ | $\$$ | 392,200 |



## General Fund - Restricted

## Expenditures

Salaries and benefits remained relatively flat compared to last year in the Restricted General Fund. Salaries and benefits make up 53.3\% of the districts restricted expenditures.

Supplies and Materials: Increased by $\$ 218,000$ due to an increase in spending on instructional supplies (\$206K).

Other Operating Expenses: Decreased $\$ 2.1$ million (33.6\%) compared to last year at this time, due to a decrease in spending within the Financial Aid Media Campaign.

Capital Outlay Expense: Increased by $\$ 258,000$. The increase is spread across many programs, but the single most significant increase is the purchase of books from the Lottery fund (\$66K increase).

General Fund - Restricted
EXPENDITURES - 3 YEAR COMPARISON

| Expenditures as of | Academic Salaries | Classified Salaries | Employee Benefits | Supplies |  | Other Expense |  | Capital <br> Outlay |  | Other Outgo |  | $\begin{gathered} \text { Transfers } \\ \text { Out } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/2012 | \$ 2,619,024 | \$ 3,958,988 | \$ 1,470,321 | \$ | 499,959 | \$ | 4,513,827 | \$ | 249,994 | \$ | 771,130 | \$ 177,579 | \$14,260,822 |
| 6/30/2013 | \$ 2,872,370 | \$ 4,111,313 | \$ 1,670,906 | \$ | 475,876 | \$ | 6,390,191 | \$ | 352,732 | \$ | 616,326 | \$ 1,162,513 | \$17,652,227 |
| 6/30/2014 | \$ 2,838,121 | \$ 4,039,554 | \$ 1,149,267 | \$ | 693,535 | \$ | 4,243,270 | \$ | 610,392 | \$ | 705,992 | \$ 1,183,616 | \$ 15,463,747 |

General Fund - Restricted
Expenditures
as of June 30, 2014


Below is the three year comparison of budget/actual for Restricted General Fund.


## Food Service

Food Service has been actively making changes to its facilities to increase revenue and overall customer satisfaction. All the food service venues were opened as of the start of the spring semester; however, the district continues fine-tuning the new Mexican food concept at the East Campus Snack Shop. The loss that Food Service is showing in 2013-14 is due to the cost of remodeling the East and West Campus Snack Shops, and the cost of purchasing the equipment needed to run the new Mexican location, as well as the new Natural Bowls venue. Sales for all locations have been trending up, and the new venues have shown growth through the second half of fiscal year 2013-14. There is an anticipation of Food Service returning to profitability in the next fiscal year.


## Child Development Center

Orfalea Early Learning Center, the lab school for the Early Childhood Education Department, is partially subsidized by the College. Transfers from the General Fund for the fiscal years ended 6/30/2012, 6/30/2013 and 6/30/2014 were \$295,000, \$214,000 and \$209,000 respectively.


## Campus Bookstore

Total sales increased by $\$ 99,000$ (1.6\%) in fiscal year 2013-14. While "new" textbook sales were down approximately $\$ 223,000$, used book sales were up $\$ 73,000$ and textbook rentals were up $\$ 227,000$ (including a $\$ 215,000$ rebate from the rental program vendor). In order to help control costs, the bookstore is aggressively sourcing textbooks from many different venues, tightening inventory, watching expiration dates for book returns and changing the ratio from sourcing $60 \%$ used books and $40 \%$ new books on the shelves to $90 \%$ used books and $10 \%$ new books. The bookstore is also focusing on growing the textbook rental program. Retail sales in general merchandise were up in all categories including clothing, sporting goods, trade books, food and supplies. The introduction of new product lines in these categories has shown initial success.


# California Community Colleges Chancellor's Office 


V. Has the district settled any employee contracts during thls quarter?

| Contreacl Period Sottled <br> (Speecify) <br> YYYY-YY | Managemunt |  | Acadomic |  |  |  | Classified |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Permanent |  | Tomporary |  |  |  |
|  | Total Cost Increase | * | Total Cost Increase | \% * | Total Cost Increase | \% | Total Cost increase | \%* |
| Year 1: |  |  |  |  |  |  |  |  |
| Year 2: |  |  |  |  |  |  |  |  |
| Year 3: |  |  |  |  |  |  |  |  |
| b. BENERTS: |  |  |  |  |  |  |  |  |
| Year 1: |  |  |  |  |  |  |  |  |
| Year 2: |  |  |  |  |  |  |  |  |
| Year 3: |  |  |  |  |  |  |  |  |

*As specifled in Coliective Bargaining Agreement or ather Employment Contract
c. Provide an explanation on how the district Intende to fund the salary and benefit Increases, and also identily the revenue source/object code.
VI. Did the district have slgnificant events for the quarter (Include Incurrence of long-term debt, settiement of audit findings or legal sults, significant differences in budgeted revenues or expenditures, borrowing of funds (TRANs), seuance of COPs, etc.)?

If yos, list events and thelr financial ramifications. (Enter explanation below, Include additional pages if nesded.)

If yes, what are the problems and what actions will be taken? (Enter explenation below, Include additilonal pages if needed.)

## California Community Colleges Chancellor's Office

## Quarterly Financial Status Report, CCFS-31।Q

 CERTIFY QUARTERLY DATADistrict: (650) SANTA BARBARA

Your Quarterly Data is Certified for this quarter.
Chief Business Officer
Joseph Sullivan District Contact Person

CBO Phone: 805-965-0581 Tltle: Assistant Controller
CBO Signature:
Date SIgned:


805-965-0581

Chief Executive Officer Name:

CEO SIgnature:
Date Signed:


Electronic Cert Date:
08/13/2014

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\begin{aligned}
& \text { Callforala Communlty Colleges, Chancellor's Office } \\
& \text { Fiscal Services Unit } \\
& 1102 Q \text { Street, Sulte } 4554 \\
& \text { Sacramento, Callfornla } 95814-6511 \\
& \text { Send questions to: }
\end{aligned}
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